

### About US



V Tech Solutions is now known as V RenTrade Solutions Pvt. Ltd and is a leading provider of B2B high-quality laptops, servers, and IT equipment rental and sales services. Founded in 2013 with a vision to support businesses by providing flexible and cost-effective technology solutions, we have established ourselves as a trusted partner across various industries, including IT, Pharma, BFSI, and Startups.

- Legal Name : V Rentrade Solutions Private Limited.
- Headquarter : Pune.
- Branches : Mumbai, Hyderabad, Bangalore, Chennai, Delhi, Gurgaon.
- CIN No : U78300PN2023PTC223724
- GST Number : 27AAJCV6293Q1Z8

# Vision & Mission

# V

### **Vision Statement**

• Our vision is to be the premier choice for IT equipment rentals globally, known for our innovative solutions, customer-centric approach, and commitment to excellence. We aim to continuously evolve and adapt to the changing technological landscape to meet and exceed our clients' expectations.

### **Mission Statement**

• Our mission is to empower businesses by providing them access to the latest technology through cost-effective rental solutions. We strive to offer unmatched flexibility, exceptional customer service, and reliable support to ensure our clients can focus on their core business operations without worrying about their IT infrastructure.

## Our Core Values



**1.Customer Focus:** We prioritize our customers' needs and strive to provide solutions that best fit their requirements.

**2. Quality Assurance:** We ensure all our equipment meets the highest standards of performance and reliability.

3. Integrity: We conduct our business with transparency, honesty, and respect.

**4. Innovation:** We embrace change and continuously seek innovative solutions to stay ahead in the industry.

**5. Sustainability:** We are committed to sustainable practices and reducing our environmental footprint.

# **Services Offered**

- Laptop Rentals:
  - Wide range of brands and models.
  - Latest technology with high-performance specifications.
  - Flexible rental periods from short-term to long-term.
- Server Rentals:
  - Scalable and customizable server solutions.
  - High reliability and performance.
  - Tailored configurations to meet specific needs.
- Comprehensive IT Equipment:
  - Monitors, peripherals, networking gear, and more.
  - AMC services and support.



# **Services Offered**

- Sales and Trading:
  - Sales of New B2B and refurbished IT equipment.
  - Competitive pricing and warranty options.
  - Trade-in programs for upgrading existing technology.
  - Extensive inventory of laptops, servers, and peripherals.

### Recycling Services

- End-of-Life Management
- Certified Recycling Partners
- Trade-In and Buy-Back Programs
- Public Awareness and Education



# The V Rentrade Advantage

- Cost-Effective Solutions:
  - No significant upfront investments.
  - Flexible payment plans to fit financial strategies.
  - Rental costs can be treated as operating expenses.

### • Access to Latest Technology:

- Regularly updated inventory with the newest technology.
- High-performance equipment to enhance productivity.
- Opportunity to test new technologies before purchasing.
- Scalability and Flexibility:
  - Dynamic scaling of resources based on project requirements.
  - Short-term and long-term rental options.
  - Customizable rental plans for specific business needs.



# The V Rentrade Advantage

- Maintenance and Support:
  - 24/7 technical assistance.
  - Proactive maintenance to ensure optimal performance.
  - Swift replacement services to minimize downtime.

- Compliance Assurance:
  - Equipment that meets industry-specific regulations.
  - Enhanced data security features.
  - Easy access to audit trails and documentation.



# Industry Solutions



### • IT Companies:

- Project-based rentals for highperformance laptops and servers.
- Enhanced productivity with cutting-edge technology.

### • BFSI:

- Robust security features to protect sensitive data.
- Reliable infrastructure for continuous operations.

### • Pharma Companies:

- Compliance with stringent industry standards.
- High-capacity servers for research and analysis.

### Startups:

- Exclusive discounts & competitive rates.
- Flexible terms to support growth and scalability.
- Technical advisory to choose the right equipment.

# **Technology** Partnership



We value the Partnership and committed to excel in building entrusted relationship forever.





**Authorised** Reseller

business partner



invent







**CEO:** Mrs. Nisha Laddha, our Chief Executive Officer, leads with a vision for innovation and growth, overseeing all operations and strategic direction to ensure the company's long term success.

**COO:** Mrs. Bhakti Laddha, manages day-to-day operations, driving efficiency and effectiveness across all departments to align with our strategic goals.

**VP Sales:** Mr. Vishnukant Laddha, the vice president of sales, directs our sales strategy, leading the team to achieve revenue targets and build strong customer relationship.

**BDM :** Mr. Prathamesh Khatri, business developer manager focuses on identifying new business opportunities, forging strategic partnerships, and driving the company's growth initiatives.

**CSM** : Mr. Amir Pathan, customer support manager is committed to providing exceptional customer experiences, leading efforts to enhance service quality and customer satisfaction.

### **Testimonials**



- V Rentrade has been instrumental in supporting our IT infrastructure needs with their reliable and flexible rental solutions.
   Mr. Sachin Math, IT Head, Aurigo Software Technologies.
- We have greatly benefited from V Rentrade's high-performance laptops and exceptional customer service

- Mr. Purnachandra, IT Head, Kelly Services India Pvt. Ltd.

- Highly Recommended We highly recommend V Rentrade for IT equipment rentals. They offer a wide range of laptops and desktops rental at very competitive prices and their customer support service is outstanding"

   — Mr. Sunil, IT Head, Agrostar India.
- We are highly satisfied with V Rentrade. They delivered Dell new machines as per our company's requirement. The level of customer support exceeded our expectations and their aggressive rental pricing is an added bonus. For over 10 years, they have provided quality IT equipment and excellence support. "

   Mr. Shakil, IT Head, Affinity X Global Advertisement Services Pvt. Ltd.
- I highly recommend V Rentrade. who have been dependable vendors for our company for more than 10 years. They offer a wide range of options, including affordable laptops and desktops, and their support team is incredibly responsive

   –Mr. Satish, Purchase Head, I-Source Infosystems.



# Thank You !

Feel free to connect with us for any query.
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